

Extension Risk Management Education

Regional Grant Programs

University of Delaware – Northeast Region

University of Arkansas – Southern Region

University of Nebraska - North Central Region

Washington State University – Western Region

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University of Minnesota – Digital Center

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United States
Department
of Agriculture

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of Food
and Agriculture

WASHINGTON STATE UNIVERSITY



World Class. Face to Face.

Regional Grant Programs

- **The Extension Risk Management Education Centers announce a funding opportunity for projects that help farm and ranch families succeed through targeted risk management strategies.**



Regional Grant Programs

- **Application process open now until December 15.**
- **For projects that improve the ability of agricultural producers to manage the financial risks associated with agriculture.**
- **Awards to \$50,000+**



Regional Grant Programs

A two step process.

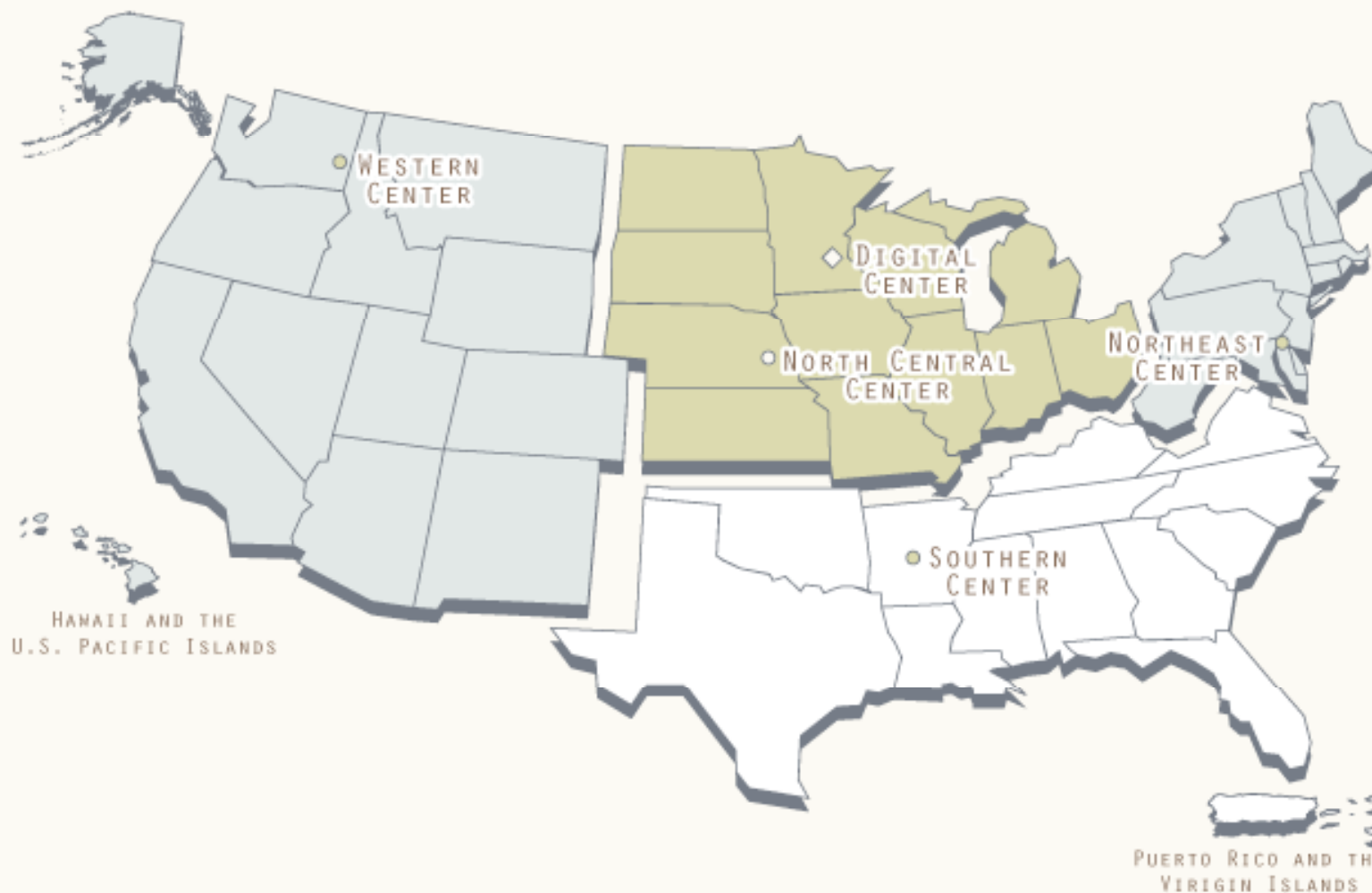
**1. A short pre-proposal is due
December 15.**

**2. Finalists are chosen from the pre-
proposals to provide a full application.**

- On-line, simple, application process.**
- Apply to the Center in your region**



Extension Risk Management Education Program



Keys to Grant Success

- **Have a project idea to train/educate agricultural producers that results in their improved ability to manage agricultural financial risks.**
- **Read the RFA carefully**
- ***The RFA for each region is available on the Regional RME Center's website.***



Western Region, [http:// westrme.wsu.edu](http://westrme.wsu.edu)

Western Center for Risk Management Education

Our Center News & Info

- Funded Projects
- Competitive Grants
- TAA / ITA
- AGR-Lite
- Partner Websites
- Contact Us

Project Reporting



New Items of Interest...

[2010 RFA](#)

[November News Notes](#)

[Ag In Uncertain Times - Webinar Series - Fall 09 Dates](#)

[Project Orientation Materials](#)

Helping farm & ranch families succeed through targeted risk management strategies.

[Regional Centers](#) | [CSREES](#) | [AgRisk Library](#)

Keys to Grant Success

- 1. Read the RFA carefully**
- 2. Take advantage of the applicant resources on each Center's web site**
 - a) Video**
 - b) Sample pre-proposal and full application**
 - c) Tutorials**



Keys to success (con't)

- **Call your region's RME Center if you have questions.**
- **Pay close attention to the program's "Results Based Process".**



Results Based Grant Program

- **The risk management results/outcomes that agricultural producers achieve “are” the measure of success of any project we fund.**



Results Based Grant Program

- **The return sought on the investment of the grant awards is the improved ability of farm and ranch families to manage the risks associated with their farming and ranching businesses.**



Results Based Grant Program

- The “Results Based” grant process is straight forward.
 - Improving the ability of agricultural produces to manage risk is the sole reason this program exists.
 - Base the grant award decision on whether the producer participants will achieve “risk management results” because they participated in the project.
 - Has the applicant made the case that producers who participate will make risk management gains because of the project.



Beginning with the “end” in mind!

- **Begin with the end in mind**
 - **Determine first what the result/outcome is that the participants will achieve.**
 - **Design the program to lead the participants to those results/outcomes.**
 - **Do not wait till the end of the project to determine what the outcomes might be.**
 - **Begin and end the application and award process on whether producers will improve their ability to manage risk.**



Our Mission

- **To help Farm and Ranch Families Succeed through Targeted Risk Management Education**

