Ag In Uncertain Times...

The Interplay of Farm Business Finances and Family Expenses

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Owner Withdrawals from the Business

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"Net profits must be greater than owner withdrawals" (D. Griffith, June 24th)

One checking account

- ✓ Family living equals whatever farm can pay
- ✓ Monies used to pay all bills
- ✓ Confusion about monies available

Two checking accounts

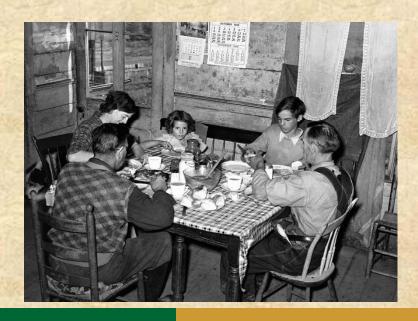
Determine family living & let farm pay.



Family Living Costs (family only)

- Food
- Household Supplies
- Clothing
- Giving
- Health Care
- Personal
- Education

- Vacation
- Recreation/Entertainment
- Life Insurance





Family Living Costs

(Business & Family)

- House
 - Payment/Rent, Insurance, Etc
 - Property Taxes
 - Repairs
- Utilities
 - Gas, Electric, Etc.
 - Telephone
- Auto
 - Ownership (Payment, Insurance, Taxes)
 - Fuel
 - Repairs



Taxes for Agricultural Enterprises
RightRisk.org



Developing a Family Living Budget

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1. Communication

- Situation
- > Goals
- 2. Income
 - Farm/ranch business
 - Non-farm
- 3. Expenses
 - Fixed
 - Regular
 - Irregular
- 4. Balance & Adjust





Budget - Family Living (page 1)

	Mor	Monthly	
Expense	Regular	Irregular	Annual
Food	\$300	1,100	\$4,700
Clothing			\$1,000
Gifts/Contributions	300	1,000	4,600
Health Care	800	1,400	11,000
Personal	150		1,800
Education, Vacation, Recreation/Entertainment			2,700
Life Insurance	250		3,000
Total			\$28,800 n

Budget - Family Living (page 2)

	Monthly		
Expense	Regular	Irregular	Annual
House			
- Payment/Rent, Insurance, Etc	500		6,000
- Repairs			3,000
Utilities			
- Gas, Electric, Etc.	350	Less 25% farm	3,150
- Telephone	150	Less 50% farm	900
Auto			
- Ownership (Payment, Insurance)	300		3,600
- Fuel			1,200
- Repairs			950
Total			\$18,800

Business Profits Needed for Family Living

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	Annual
"Family Living"	\$28,800
Personal Portion of "Shared" Expenses	18,000
Subtotal	46,800
Est. Taxes (income = 15%, state = 4%, se = 7.65%)	12,475
Retirement	6,000
Other	0
Net Business Profits Required to cover Family Living Expenses	\$65,275
	State University

Business Profits Needed for Family Living

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Increased Family Living	Annual
"Family Living"	\$36,000
Personal Portion of "Shared" Expenses	18,000
Subtotal	54,000
Est. Taxes (income = 15%, state = 4%, se = 7.65%)	14,400
Retirement	6,000
Other	0
Net Business Profits Required to cover	
Family Living Expenses	\$74,400
	State University

Business Profits Needed for Family Living

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Increased Family Living	Annual
"Family Living"	\$24,000
Personal Portion of "Shared" Expenses	6,000
Subtotal	30,000
Est. Taxes (income = 15%, state = 4%, se = 7.65%)	8,000
Retirement	0
Other	0
Net Business Profits Required to cover	
Family Living Expenses	\$38,000
	State

Reducing Family Living Costs

- Produce own food?
- Older vehicles?
- Clothes sewing, sales,.....
- Burn wood available on own land?
- Drive less
- Less costly recreation and entertainment



Reducing Family Living Costs

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- Don't ignore
 - Healthcare
 - Insurance
 - Children's and personal needs
 - Retirement
 - \$2,185 /month (social security)

ssa.gov/estimator/



Family Budgets That Work

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Family

Discussion

Priorities

Choice

Adjust



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